

LAMPIRAN

Lampiran 1

Surat Tugas Bimbingan Skripsi



SURAT TUGAS MEMBIMBING SKRIPSI

2316/34/ST/AK/D/X/2025

Dekan Fakultas Ekonomi Universitas Galuh, dengan ini memberikan tugas membimbing skripsi kepada:

Nama : Dani Usmar, S.E., M.Si., Ak., CPA., CIAPS., CFIP.
Sebagai : Pembimbing I

Nama : Dodi Satriadi, S.Pd., M.Ak.
Sebagai : Pembimbing II

Dalam penulisan/penyusunan skripsi mahasiswa untuk dan atas:

Nama : Tantri Sintawati Rohimat
NIM : 3403220042
Program Studi : Akuntansi
Judul Skripsi : Pengaruh Modal Kerja Bersih Terhadap Produktivitas Perusahaan

11/10 2025
Proktabilitas
Produktivitas

Surat tugas ini berlaku sampai dengan skripsi selesai paling lambat 1 (satu) tahun setelah penetapan surat tugas ini.

Demikian agar dilaksanakan sebagaimana mestinya.

Ciamis, 09 Oktober 2025
Dekan,

Dr. Nurdiana Mulyatini, S.E., M.M.
NIK 3112770079

Tembusan :

1. Yth. Ketua Program Studi;
2. Mahasiswa yang bersangkutan.

Lampiran 2

Surat Keterangan Penelitian



GALERI INVESTASI BURSA EFEK INDONESIA UNIVERSITAS GALUH

Jl. Laksamana (L) R.E. Martadinata No. 150 Tlp. (0265) 772060 Ciamis 46251



SURAT KETERANGAN PENELITIAN

No : 990/GIBEI/SK/K/I/2026

Yang bertanda tangan di bawah ini :

Nama : Toto, S.E., M.M.
NIK : 3112770544
Jabatan : Koordinator Galeri Investasi Bursa Efek Indonesia Universitas Galuh
Fakultas : Ekonomi Universitas Galuh
Alamat : R.E.Martadinata No.150 Ciamis

Menerangkan dengan sebenarnya bahwa :

Nama : Tantri Sintiawati Rohimat
NIM : 3403220042
Program Studi : AKUNTANSI
Semester : VII
Alamat : Dusun Tonggoh RT 01 RW 01 Desa Sadananya Kecamatan Sadananya Kabupaten Ciamis
Judul Penelitian : Pengaruh Modal Kerja Bersih Terhadap Profitabilitas Perusahaan (Studi pada PT.Unilever Indonesia Tbk Periode 2014-2024)

Tempat Penelitian : Galeri Investasi Bursa Efek Indonesia Universitas Galuh Ciamis
Tahun Data : 2014-2024

Telah menyelesaikan penelitian dengan menggunakan data sekunder yang tersedia di Galeri Investasi Bursa Efek Indonesia Universitas Galuh :

Dimulai tanggal : 2 November 2025
s.d Tanggal : 2 November 2026

Demikian surat keterangan penelitian ini dibuat untuk digunakan sebagaimana mestinya.



Toto, S.E., M.M.
Koordinator Galeri Investasi Universitas Galuh Ciamis

Lampiran 3

Laporan Keuangan PT Unilever Indonesia Tbk Tahun 2014

PT Unilever Indonesia Tbk dan Entitas Anak
Laporan Posisi Keuangan Konsolidasian
31 Desember 2014, 31 Desember 2013 dan
1 Januari 2013

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk and Subsidiary
Consolidated Statements of Financial Position
As at 31 December 2014, 31 December 2013 and
1 January 2013

(Expressed in millions of Rupiah, unless otherwise stated)

	Catatan/ Notes	31 Desember/ December 2014	31 Desember/ December 2013*	1 Januari/ January 2013*	
ASET					ASSETS
Aset Lancar					Current Assets
Kas dan setara kas	2d, 3	859,127	261,202	229,690	Cash and cash equivalents
Piutang usaha					Trade debtors
- Pihak ketiga	2h, 4, 35	2,464,145	2,343,583	1,607,529	Third parties -
- Pihak berelasi	2c, 2h, 4	431,370	281,391	172,845	Related parties -
Uang muka dan piutang lain-lain					Advances and other debtors
- Pihak ketiga		116,603	111,228	236,361	Third parties -
- Pihak berelasi	2c, 7c	40,142	60,146	4,272	Related parties -
Persediaan	2i, 5	2,325,989	2,084,331	2,061,899	Inventories
Pajak dibayar dimuka					Prepaid taxes
- Pajak penghasilan badan	2s	-	-	1,840	Corporate income tax -
- Pajak lain-lain	14c	14,179	10,168	1,718	Other taxes -
Beban dibayar dimuka	2o, 8	85,615	66,170	73,940	Prepaid expenses
Jumlah Aset Lancar		6,337,170	5,218,219	4,390,094	Total Current Assets
Aset Tidak Lancar					Non-Current Assets
Aset tetap	2j, 9a	7,348,025	6,874,177	6,283,479	Fixed assets
Goodwill	2l, 2m, 10	61,925	61,925	61,925	Goodwill
Aset takberwujud	2l, 2n, 11	452,240	479,876	533,157	Intangible assets
Aset tidak lancar lainnya		81,310	69,271	70,456	Other non-current assets
Jumlah Aset Tidak Lancar		7,943,500	7,485,249	6,949,017	Total Non-Current Assets
JUMLAH ASET		14,280,670	12,703,468	11,339,111	TOTAL ASSETS

PT Unilever Indonesia Tbk dan Entitas Anak
Laporan Posisi Keuangan Konsolidasian
31 Desember 2014, 31 Desember 2013 dan
1 Januari 2013

PT Unilever Indonesia Tbk and Subsidiary
Consolidated Statements of Financial Position
As at 31 December 2014, 31 December 2013 and
1 January 2013

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	Catatan/ Notes	31 Desember/ December 2014	31 Desember/ December 2013*	1 Januari/ January 2013*	
LIABILITAS					LIABILITIES
Liabilitas Jangka Pendek					Current Liabilities
Pinjaman bank	2q, 12	1,250,000	976,792	1,040,000	Bank borrowings
Utang usaha					Trade creditors
- Pihak ketiga	2r, 13	4,365,358	3,568,628	2,639,460	Third parties -
- Pihak berelasi	2c, 2r, 13	266,189	195,916	124,609	Related parties -
Utang pajak					Taxes payable
- Pajak penghasilan badan	2s, 14d	198,361	185,363	244,245	Corporate income tax -
- Pajak lain-lain	14d	259,143	253,557	275,029	Other taxes -
Akrual	2p, 2y, 15, 35	1,141,375	1,196,392	1,593,613	Accruals
Utang lain-lain					Other payables
- Pihak ketiga	16	864,276	1,006,684	641,198	Third parties -
- Pihak berelasi	2c, 7d	481,096	358,594	294,580	Related parties -
Kewajiban imbalan kerja jangka panjang – bagian lancar	2t, 17	39,034	32,796	37,294	Long-term employee benefits obligations – current portion
Jumlah Liabilitas Jangka Pendek		8,864,832	7,774,722	6,890,028	Total Current Liabilities
Liabilitas Jangka Panjang					Non-Current Liabilities
Liabilitas pajak tangguhan	2s, 14b	246,093	181,367	126,991	Deferred tax liabilities
Kewajiban imbalan kerja jangka panjang – bagian tidak lancar	2t, 17	570,963	492,709	353,727	Long-term employee benefits obligations – non-current portion
Jumlah Liabilitas Jangka Panjang		817,056	674,076	480,718	Total Non-Current Liabilities
JUMLAH LIABILITAS		9,681,888	8,448,798	7,370,746	TOTAL LIABILITIES

	Catatan/ Notes	31 Desember/ December 2014	31 Desember/ December 2013*	1 Januari/ January 2013*	
EKUITAS					EQUITY
Modal saham (Modal dasar, seluruhnya ditempatkan dan disetor penuh: 7.630.000.000 saham biasa dengan nilai nominal Rp 10 (nilai penuh) per saham)					Share capital (Authorised, issued and fully paid-up: 7,630,000,000 common shares with par value of Rp 10 (full amount) per share)
	2u, 18	76,300	76,300	76,300	
Tambahan modal disetor	2u, 19, 20	96,000	96,000	96,000	Additional paid-in capital
Saldo laba yang dicadangkan	22	15,260	15,260	15,260	Appropriated retained earnings
Saldo laba yang belum dicadangkan		4,411,222	4,067,110	3,780,805	Unappropriated retained earnings
JUMLAH EKUITAS		<u>4,598,782</u>	<u>4,254,670</u>	<u>3,968,365</u>	TOTAL EQUITY
JUMLAH LIABILITAS DAN EKUITAS		<u>14,280,670</u>	<u>12,703,468</u>	<u>11,339,111</u>	TOTAL LIABILITIES AND EQUITY

PT Unilever Indonesia Tbk dan Entitas Anak
Laporan Laba Rugi Komprehensif Konsolidasian
Untuk Tahun-Tahun yang Berakhir pada
31 Desember 2014 dan 2013

PT Unilever Indonesia Tbk and Subsidiary
Consolidated Statements of Comprehensive Income
For The Years Ended
31 December 2014 and 2013

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	2014	Catatan/ Notes	2013	
Penjualan bersih	34,511,534	2p, 23	30,757,435	Net sales
Harga pokok penjualan	(17,412,413)	2p, 24	(14,978,947)	Cost of goods sold
LABA BRUTO	17,099,121		15,778,488	GROSS PROFIT
Beban pemasaran dan penjualan	(6,613,992)	2p, 25a	(6,627,850)	Marketing and selling expenses
Beban umum dan administrasi	(2,705,822)	2p, 25b	(2,028,895)	General and administration expenses
(Beban)/penghasilan lain-lain, bersih	(16,979)	26	42,702	Other (expenses)/income, net
LABA USAHA	7,762,328		7,164,445	OPERATING PROFIT
Penghasilan keuangan	10,458		14,470	Finance income
Biaya keuangan	(96,064)		(20,107)	Finance costs
LABA SEBELUM PAJAK PENGHASILAN	7,676,722		7,158,808	PROFIT BEFORE INCOME TAX
Beban pajak penghasilan	(1,938,199)	2s, 14a	(1,806,183)	Income tax expense
LABA TAHUN BERJALAN	5,738,523		5,352,625	PROFIT FOR THE YEAR
Pendapatan komprehensif lainnya	-		-	Other comprehensive income
JUMLAH PENDAPATAN KOMPREHENSIF TAHUN BERJALAN	5,738,523		5,352,625	TOTAL COMPREHENSIVE INCOME FOR THE YEAR
LABA BERSIH PER SAHAM DASAR (dinyatakan dalam nilai penuh Rupiah per saham)	752	2w, 28	701	BASIC EARNINGS PER SHARE (expressed in Rupiah full amount per share)

Analisis umur piutang usaha adalah sebagai berikut:

The ageing analysis of trade debtors is as follows:

	2014	2013*	
Lancar	1,782,842	1,282,479	Current
Lewat jatuh tempo 1 – 30 hari	754,037	1,062,940	Overdue 1 – 30 days
Lewat jatuh tempo lebih dari 30 hari	379,060	293,924	Overdue more than 30 days
Jumlah	2,915,939	2,639,343	Total

Lampiran 4

Laporan Keuangan PT Unilever Indonesia Tbk Tahun 2015

PT Unilever Indonesia Tbk dan Entitas Anak
Laporan Posisi Keuangan Konsolidasian
31 Desember 2015, 31 Desember 2014
dan 1 Januari 2014

PT Unilever Indonesia Tbk and Subsidiary
Consolidated Statements of Financial Position
As at 31 December 2015, 31 December 2014
and 1 January 2014

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	Catatan/ Notes	31 Desember/ December 2015	31 Desember/ December 2014	1 Januari/ January 2014	
ASET					ASSETS
Aset Lancar					Current Assets
Kas dan setara kas	2d, 3	628,159	859,127	261,202	Cash and cash equivalents
Piutang usaha					Trade debtors
- Pihak ketiga	2h, 4	2,822,930	2,464,145	2,343,583	Third parties -
- Pihak berelasi	2c, 2h, 4	421,696	431,370	281,391	Related parties -
Uang muka dan piutang lain-lain					Advances and other debtors
- Pihak ketiga		138,188	116,603	111,228	Third parties -
- Pihak berelasi	2c, 7c	219,458	40,142	60,146	Related parties -
Persediaan	2i, 5	2,297,502	2,325,989	2,084,331	Inventories
Pajak dibayar dimuka	14c	-	14,179	10,168	Prepaid taxes
Beban dibayar dimuka	2o, 8	95,181	85,615	66,170	Prepaid expenses
Jumlah Aset Lancar		6,623,114	6,337,170	5,218,219	Total Current Assets
Aset Tidak Lancar					Non-Current Assets
Aset tetap	2j, 9a	8,320,917	7,348,025	6,874,177	Fixed assets
Goodwill	2l, 2m, 10	61,925	61,925	61,925	Goodwill
Aset tak berwujud	2l, 2n, 11	431,021	452,240	479,876	Intangible assets
Aset tidak lancar lainnya		292,968	81,310	69,271	Other non-current assets
Jumlah Aset Tidak Lancar		9,106,831	7,943,500	7,485,249	Total Non-Current Assets
JUMLAH ASET		15,729,945	14,280,670	12,703,468	TOTAL ASSETS

	Catatan/ Notes	31 Desember/ December 2015	31 Desember/ December 2014*	1 Januari/ January 2014*	
LIABILITAS					LIABILITIES
Liabilitas Jangka Pendek					Current Liabilities
Pinjaman bank	2q, 12	1,700,000	1,250,000	976,792	Bank borrowings
Utang usaha					Trade creditors
- Pihak ketiga	2r, 13	4,514,939	4,365,358	3,568,628	Third parties -
- Pihak berelasi	2c, 2r, 13	327,231	266,189	195,916	Related parties -
Utang pajak					Taxes payable
- Pajak penghasilan badan	2s, 14d	190,795	198,361	185,363	Corporate income tax -
- Pajak lain-lain	14d	439,079	259,143	253,557	Other taxes -
Akrual	2p, 2y, 15	1,119,513	1,141,375	1,196,392	Accruals
Utang lain-lain					Other payables
- Pihak ketiga	16	1,132,076	864,276	1,006,684	Third parties -
- Pihak berelasi	2c, 7d	640,669	481,096	358,594	Related parties -
Kewajiban imbalan kerja jangka panjang – bagian lancar	2t, 17, 35	63,240	38,444	34,759	Long-term employee benefits obligations – current portion
Jumlah Liabilitas Jangka Pendek		10,127,542	8,864,242	7,776,685	Total Current Liabilities
Liabilitas Jangka Panjang					Non-Current Liabilities
Liabilitas pajak tangguhan	2s, 14b, 35	372,041	295,337	119,096	Deferred tax liabilities
Kewajiban imbalan kerja jangka panjang – bagian tidak lancar	2t, 17, 35	403,002	374,577	739,830	Long-term employee benefits obligations – non-current portion
Jumlah Liabilitas Jangka Panjang		775,043	669,914	858,926	Total Non-Current Liabilities
JUMLAH LIABILITAS		10,902,585	9,534,156	8,635,611	TOTAL LIABILITIES

	Catatan/ Notes	31 Desember/ December 2015	31 Desember/ December 2014*	1 Januari/ January 2014*	
EKUITAS					EQUITY
Modal saham (Modal dasar, seluruhnya ditempatkan dan disetor penuh: 7.630.000.000 saham biasa dengan nilai nominal Rp 10 (nilai penuh) persaham)	2u, 18 2u, 19,	76,300	76,300	76,300	Share capital (Authorised, issued and fully paid-up: 7,630,000,000 common shares with par value of Rp 10 (full amount) per share)
Tambahan modal disetor	20	96,000	96,000	96,000	Additional paid-in capital
Saldo laba yang dicadangkan	22	15,260	15,260	15,260	Appropriated retained earnings
Saldo laba yang belum dicadangkan	35	4,639,800	4,558,954	3,880,297	Unappropriated retained earnings
JUMLAH EKUITAS		4,827,360	4,746,514	4,067,857	TOTAL EQUITY
JUMLAH LIABILITAS DAN EKUITAS		15,729,945	14,280,670	12,703,468	TOTAL LIABILITIES AND EQUITY

PT Unilever Indonesia Tbk dan Entitas Anak
Laporan Laba Rugi dan
Penghasilan Komprehensif Lain Konsolidasian
Untuk Tahun-Tahun yang Berakhir pada

31 Desember 2015 dan 2014

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk and Subsidiary
Consolidated Statements of Profit or Loss and
Other Comprehensive Income
For The Years Ended

31 December 2015 and 2014

(Expressed in millions of Rupiah, unless otherwise stated)

	2015	Catatan/ Notes	2014*	
Penjualan bersih	36,484,030	2p, 23	34,511,534	Net sales
Harga pokok penjualan	(17,835,061)	2p, 24	(17,304,613)	Cost of goods sold
LABA BRUTO	18,648,969		17,206,921	GROSS PROFIT
Beban pemasaran dan penjualan	(7,239,165)	2p, 25a	(6,519,400)	Marketing and selling expenses
Beban umum dan administrasi	(3,465,924)	2p, 25b	(2,657,284)	General and administration expenses
Beban lain-lain, bersih	(4,479)	26	(16,979)	Other expenses, net
LABA USAHA	7,939,401		8,013,258	OPERATING PROFIT
Penghasilan keuangan	10,616		10,458	Finance income
Biaya keuangan	(120,527)		(96,064)	Finance costs
LABA SEBELUM PAJAK PENGHASILAN	7,829,490		7,927,652	PROFIT BEFORE INCOME TAX
Beban pajak penghasilan	(1,977,685)	2s, 14a	(2,000,932)	Income tax expense
LABA	5,851,805		5,926,720	PROFIT
Penghasilan komprehensif lain				Other comprehensive income
Pengukuran kembali kewajiban imbalan kerja jangka panjang	16,775	2t, 17	195,130	Remeasurements of long-term employee benefits obligations
Beban pajak atas penghasilan komprehensif lain	(4,194)	2s, 14b	(48,782)	Tax on other comprehensive income
Jumlah penghasilan komprehensif lain	12,581		146,348	Total other comprehensive income
JUMLAH PENGHASILAN KOMPREHENSIF	5,864,386		6,073,068	TOTAL COMPREHENSIVE INCOME
LABA BERSIH PER SAHAM DASAR (dinyatakan dalam nilai penuh)				BASIC EARNINGS PER SHARE (expressed in Rupiah full amount)
Rupiah per saham)	766	2w, 28	776	per share)

Analisis umur piutang usaha adalah sebagai berikut:

ageing analysis of trade debtors is as follows:

	2015	2014	
Lancar	1,332,756	1,782,842	Current
Lewat jatuh tempo 1 – 30 hari	1,337,935	754,037	Overdue 1 – 30 days
Lewat jatuh tempo lebih dari 30 hari	587,292	379,060	Overdue more than 30 days
Jumlah	3,257,983	2,915,939	Total

Lampiran 5

Laporan Keuangan PT Unilever Indonesia Tbk Tahun 2016

PT Unilever Indonesia Tbk
Laporan Posisi Keuangan
31 Desember 2016 dan 2015

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statements of Financial Position
As at 31 December 2016 and 2015

(Expressed in millions of Rupiah, unless otherwise stated)

	2016	Catatan/ Notes	2015	
ASET				ASSETS
Aset Lancar				Current Assets
Kas dan setara kas	373,835	2c, 3	628,159	Cash and cash equivalents
Piutang usaha				Trade debtors
- Pihak ketiga	3,290,889	2g, 4	2,822,930	Third parties -
- Pihak berelasi	417,368	2b, 2g, 4	421,696	Related parties -
Uang muka dan piutang lain-lain				Advances and other debtors
- Pihak ketiga	85,188		138,188	Third parties -
- Pihak berelasi	16,409	2b, 7c	219,458	Related parties -
Persediaan	2,318,130	2h, 5	2,297,502	Inventories
Beban dibayar dimuka	86,290	2n, 8	95,181	Prepaid expenses
Jumlah Aset Lancar	6,588,109		6,623,114	Total Current Assets
Aset Tidak Lancar				Non-Current Assets
Aset tetap	9,529,476	2i, 9a	8,320,917	Fixed assets
Goodwill	61,925	2k, 2l, 10	61,925	Goodwill
Aset takberwujud	409,802	2k, 2m, 11	431,021	Intangible assets
Aset tidak lancar lainnya	156,383		292,968	Other non-current assets
Jumlah Aset Tidak Lancar	10,157,586		9,106,831	Total Non-Current Assets
JUMLAH ASET	16,745,695		15,729,945	TOTAL ASSETS

PT Unilever Indonesia Tbk
Laporan Posisi Keuangan
31 Desember 2016 dan 2015

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statements of Financial Position
As at 31 December 2016 and 2015

(Expressed in millions of Rupiah, unless otherwise stated)

	2016	Catatan/ Notes	2015	
LIABILITAS				LIABILITIES
Liabilitas Jangka Pendek				Current Liabilities
Pinjaman bank	2,392,970	2p, 12	1,700,000	Bank borrowings
Utang usaha				Trade creditors
- Pihak ketiga	4,295,353	2q, 13	4,514,939	Third parties -
- Pihak berelasi	346,557	2b, 2q, 13	327,231	Related parties -
Utang pajak				Taxes payable
- Pajak penghasilan badan	286,191	2r, 14c	190,795	Corporate income tax -
- Pajak lain-lain	412,286	14c	439,079	Other taxes -
Akrual	1,659,753	2o, 2x, 15	1,119,513	Accruals
Utang lain-lain				Other payables
- Pihak ketiga	1,208,673	16	1,132,076	Third parties -
- Pihak berelasi	131,640	2b, 7d	640,669	Related parties -
Kewajiban imbalan kerja jangka panjang – bagian lancar	144,651	2s, 17	63,240	Long-term employee benefits obligations – current portion
Jumlah Liabilitas Jangka Pendek	10,878,074		10,127,542	Total Current Liabilities
Liabilitas Jangka Panjang				Non-Current Liabilities
Liabilitas pajak tangguhan	245,152	2r, 14b	372,041	Deferred tax liabilities
Kewajiban imbalan kerja jangka panjang – bagian tidak lancar	918,211	2s, 17	403,002	Long-term employee benefits obligations – non-current portion
Jumlah Liabilitas Jangka Panjang	1,163,363		775,043	Total Non-Current Liabilities
JUMLAH LIABILITAS	12,041,437		10,902,585	TOTAL LIABILITIES

PT Unilever Indonesia Tbk
Laporan Posisi Keuangan
31 Desember 2016 dan 2015

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statements of Financial Position
As at 31 December 2016 and 2015

(Expressed in millions of Rupiah, unless otherwise stated)

	2016	Catatan/ Notes	2015	
EKUITAS				EQUITY
Modal saham				Share capital
(Modal dasar, seluruhnya ditempatkan dan disetor penuh: 7.630.000.000 saham biasa dengan nilai nominal Rp 10 (nilai penuh) per saham)	76,300	2t, 18	76,300	(Authorised, issued and fully paid-up: 7,630,000,000 common shares with par value of Rp 10 (full amount) per share)
Tambahan modal disetor	96,000	2t, 19, 20	96,000	Additional paid-in capital
Saldo laba yang dicadangkan	15,260	22	15,260	Appropriated retained earnings
Saldo laba yang belum dicadangkan	4,516,698		4,639,800	Unappropriated retained earnings
JUMLAH EKUITAS	4,704,258		4,827,360	TOTAL EQUITY
JUMLAH LIABILITAS DAN EKUITAS	16,745,695		15,729,945	TOTAL LIABILITIES AND EQUITY

PT Unilever Indonesia Tbk
Laporan Laba Rugi dan
Penghasilan Komprehensif Lain
Untuk Tahun-Tahun yang Berakhir pada
31 Desember 2016 dan 2015

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statements of Profit or Loss and
Other Comprehensive Income
For The Years Ended
31 December 2016 and 2015

(Expressed in millions of Rupiah, unless otherwise stated)

	2016	Catatan/ Notes	2015	
Penjualan bersih	40,053,732	2o, 23	36,484,030	Net sales
Harga pokok penjualan	(19,594,636)	2o, 24	(17,835,061)	Cost of goods sold
LABA BRUTO	20,459,096		18,648,969	GROSS PROFIT
Beban pemasaran dan penjualan	(7,791,556)	2o, 25a	(7,239,165)	Marketing and selling expenses
Beban umum dan administrasi	(3,960,830)	2o, 25b	(3,465,924)	General and administration expenses
Penghasilan/(beban) lain-lain, bersih	951	26	(4,479)	Other income/(expenses), net
LABA USAHA	8,707,661		7,939,401	OPERATING PROFIT
Penghasilan keuangan	7,468		10,616	Finance income
Biaya keuangan	(143,244)		(120,527)	Finance costs
LABA SEBELUM PAJAK PENGHASILAN	8,571,885		7,829,490	PROFIT BEFORE INCOME TAX
Beban pajak penghasilan	(2,181,213)	2r, 14a	(1,977,685)	Income tax expense
LABA	6,390,672		5,851,805	PROFIT
(Rugi) penghasilan komprehensif lain				Other comprehensive (loss) income
Pos-pos yang tidak akan direklasifikasi ke laba rugi:				Items that will not be reclassified to profit or loss:
Pengukuran kembali kewajiban imbalan kerja jangka panjang	(577,554)	2s, 17	16,775	Remeasurements of long-term employee benefits obligations
Beban pajak atas (rugi) penghasilan komprehensif lain	144,389	2r, 14b	(4,194)	Tax on other comprehensive (loss) income
Jumlah (rugi) penghasilan komprehensif lain, bersih	(433,165)		12,581	Total other comprehensive (loss) income, net of tax
JUMLAH PENGHASILAN KOMPREHENSIF	5,957,507		5,864,386	TOTAL COMPREHENSIVE INCOME
LABA BERSIH PER SAHAM DASAR (dinyatakan dalam nilai penuh Rupiah per saham)	838	2v, 28	766	BASIC EARNINGS PER SHARE (expressed in Rupiah full amount per share)

Analisis umur piutang usaha adalah sebagai berikut:

The ageing analysis of trade debtors is as follows:

	2016	2015	
Lancar	1,747,937	1,332,756	Current
Lewat jatuh tempo 1 – 30 hari	1,358,081	1,337,935	Overdue 1 – 30 days
Lewat jatuh tempo lebih dari 30 hari	632,730	587,292	Overdue more than 30 days
Jumlah	3,738,748	3,257,983	Total

Lampiran 6

Laporan Keuangan PT Unilever Indonesia Tbk Tahun 2017

PT Unilever Indonesia Tbk Laporan Posisi Keuangan 31 Desember 2017 dan 2016 (Dalam jutaan Rupiah, kecuali dinyatakan lain)			PT Unilever Indonesia Tbk Statement of Financial Position As at 31 December 2017 and 2016 (Expressed in millions of Rupiah, unless otherwise stated)		
	2017	Catatan/ Notes	2016		
ASET				ASSETS	
Aset Lancar				Current Assets	
Kas dan setara kas	404,784	2c, 3	373,835	Cash and cash equivalents	
Piutang usaha				Trade debtors	
- Pihak ketiga	4,346,917	2g, 4	3,290,889	Third parties -	
- Pihak berelasi	368,637	2b, 2g, 4	417,368	Related parties -	
Uang muka dan piutang lain-lain				Advances and other debtors	
- Pihak ketiga	72,986		85,188	Third parties -	
- Pihak berelasi	66,285	2b, 7c	16,409	Related parties -	
Persediaan	2,393,540	2h, 5	2,318,130	Inventories	
Pajak dibayar dimuka	3,707	14c	-	Prepaid taxes	
Beban dibayar dimuka	109,578	2n, 8	86,290	Prepaid expenses	
	<u>7,766,434</u>		<u>6,588,109</u>		
Aset yang dimiliki untuk dijual	175,201	2y, 35	-	Assets held for sale	
Jumlah Aset Lancar	<u>7,941,635</u>		<u>6,588,109</u>	Total Current Assets	
Aset Tidak Lancar				Non-Current Assets	
Aset tetap	10,422,133	2i, 9a	9,529,476	Fixed assets	
Goodwill	61,925	2k, 2l, 10	61,925	Goodwill	
Aset takberwujud	390,838	2k, 2m, 11	409,802	Intangible assets	
Aset tidak lancar lainnya	89,882		156,383	Other non-current assets	
Jumlah Aset Tidak Lancar	<u>10,964,778</u>		<u>10,157,586</u>	Total Non-Current Assets	
JUMLAH ASET	<u>18,906,413</u>		<u>16,745,695</u>	TOTAL ASSETS	

PT Unilever Indonesia Tbk
Laporan Posisi Keuangan
31 Desember 2017 dan 2016

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statement of Financial Position
As at 31 December 2017 and 2016

(Expressed in millions of Rupiah, unless otherwise stated)

	2017	Catatan/ Notes	2016	
LIABILITAS				LIABILITIES
Liabilitas Jangka Pendek				Current Liabilities
Pinjaman bank	3,450,000	2p, 12	2,392,970	Bank borrowings
Utang usaha				Trade creditors
- Pihak ketiga	4,291,308	2q, 13	4,295,353	Third parties -
- Pihak berelasi	235,802	2b, 2q, 13	346,557	Related parties -
Utang pajak				Taxes payable
- Pajak penghasilan badan	180,638	2r, 14d	286,191	Corporate income tax -
- Pajak lain-lain	263,924	14d	412,286	Other taxes -
Akrual	2,288,992	2o, 2x, 15	1,659,753	Accruals
Utang lain-lain				Other payables
- Pihak ketiga	965,798	16	1,208,673	Third parties -
- Pihak berelasi	709,313	2b, 7d	131,640	Related parties -
Kewajiban imbalan kerja jangka panjang – bagian lancar	146,529	2s, 17	144,651	Long-term employee benefits obligations – current portion
Jumlah Liabilitas Jangka Pendek	12,532,304		10,878,074	Total Current Liabilities
Liabilitas Jangka Panjang				Non-Current Liabilities
Liabilitas pajak tangguhan	344,965	2r, 14b	245,152	Deferred tax liabilities
Kewajiban imbalan kerja jangka panjang – bagian tidak lancar	855,756	2s, 17	918,211	Long-term employee benefits obligations – non-current portion
Jumlah Liabilitas Jangka Panjang	1,200,721		1,163,363	Total Non-Current Liabilities
JUMLAH LIABILITAS	13,733,025		12,041,437	TOTAL LIABILITIES

	2017	Catatan/ Notes	2016	
EKUITAS				EQUITY
Modal saham				Share capital
(Modal dasar, seluruhnya ditempatkan dan disetor penuh: 7.630.000.000 saham biasa dengan nilai nominal Rp 10 (nilai penuh) per saham)				(Authorised, issued and fully paid-up: 7,630,000,000 common shares with par value of Rp 10 (full amount) per share)
	76,300	2t, 18	76,300	
Tambahan modal disetor	96,000	2t, 19, 20	96,000	Additional paid-in capital
Saldo laba yang dicadangkan	15,260	22	15,260	Appropriated retained earnings
Saldo laba yang belum dicadangkan	4,985,828		4,516,698	Unappropriated retained earnings
JUMLAH EKUITAS	5,173,388		4,704,258	TOTAL EQUITY
JUMLAH LIABILITAS DAN EKUITAS	18,906,413		16,745,695	TOTAL LIABILITIES AND EQUITY

PT Unilever Indonesia Tbk
Laporan Laba Rugi dan
Penghasilan Komprehensif Lain
Untuk Tahun-Tahun yang Berakhir pada
31 Desember 2017 dan 2016

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statement of Profit or Loss and
Other Comprehensive Income
For The Years Ended
31 December 2017 and 2016

(Expressed in millions of Rupiah, unless otherwise stated)

	2017	Catatan/ Notes	2016	
Penjualan bersih	41,204,510	2o, 23	40,053,732	Net sales
Harga pokok penjualan	(19,984,776)	2o, 24	(19,594,636)	Cost of goods sold
LABA BRUTO	21,219,734		20,459,096	GROSS PROFIT
Beban pemasaran dan penjualan	(7,839,387)	2o, 25a	(7,791,556)	Marketing and selling expenses
Beban umum dan administrasi	(3,875,371)	2o, 25b	(3,960,830)	General and administration expenses
(Beban)/penghasilan lain-lain, bersih	(9,212)	26	951	Other (expenses)/income, net
LABA USAHA	9,495,764		8,707,661	OPERATING PROFIT
Penghasilan keuangan	3,579		7,468	Finance income
Biaya keuangan	(127,682)		(143,244)	Finance costs
LABA SEBELUM PAJAK PENGHASILAN	9,371,661		8,571,885	PROFIT BEFORE INCOME TAX
Beban pajak penghasilan	(2,367,099)	2r, 14a	(2,181,213)	Income tax expense
LABA	7,004,562		6,390,672	PROFIT
Penghasilan (rugi) komprehensif lain				Other comprehensive income (loss)
Pos-pos yang tidak akan direklasifikasi ke laba rugi:				Items that will not be reclassified to profit or loss:
Pengukuran kembali kewajiban imbangan kerja jangka panjang	136,891	2s, 17	(577,554)	Remeasurements of long-term employee benefits obligations
Pajak terkait atas penghasilan (rugi) komprehensif lain	(34,223)	2r, 14b	144,389	Related tax on other comprehensive income (loss)
Jumlah penghasilan (rugi) komprehensif lain, bersih	102,668		(433,165)	Total other comprehensive income (loss), net of tax
JUMLAH PENGHASILAN KOMPREHENSIF	7,107,230		5,957,507	TOTAL COMPREHENSIVE INCOME
Laba sebelum bunga, pajak, penyusutan dan amortisasi (EBITDA)	10,149,844	36	9,258,495	Earnings before interest, tax, depreciation and amortization (EBITDA)
LABA BERSIH PER SAHAM DASAR (dinyatakan dalam nilai penuh Rupiah per saham)	918	2v, 28	838	BASIC EARNINGS PER SHARE (expressed in Rupiah full amount per share)

Piutang usaha (lanjutan)

Analisis umur piutang usaha adalah sebagai berikut:

4. Trade debtors (continued)

The ageing analysis of trade debtors is as follows:

	2017	2016	
Lancar	3,201,378	1,747,937	Current
Lewat jatuh tempo 1 – 30 hari	806,418	1,358,081	Overdue 1 – 30 days
Lewat jatuh tempo lebih dari 30 hari	745,071	632,730	Overdue more than 30 days
Jumlah	4,752,867	3,738,748	Total

Lampiran 7

Laporan Keuangan PT Unilever Indonesia Tbk Tahun 2018

PT Unilever Indonesia Tbk
Laporan Posisi Keuangan
31 Desember 2018 dan 2017

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statement of Financial Position
As at 31 December 2018 and 2017

(Expressed in millions of Rupiah, unless otherwise stated)

	2018	Catatan/ Notes	2017	
ASET				ASSETS
Aset Lancar				Current Assets
Kas dan setara kas	351,667	2c, 3	404,784	Cash and cash equivalents
Piutang usaha				Trade debtors
- Pihak ketiga	4,485,405	2g, 4	4,346,917	Third parties -
- Pihak berelasi	498,066	2b, 2g, 4	368,637	Related parties -
Uang muka dan piutang lain-lain				Advances and other debtors
- Pihak ketiga	92,172	2e, 6	72,986	Third parties -
- Pihak berelasi	27,763	2b, 7c	66,285	Related parties -
Persediaan	2,658,073	2h, 5	2,393,540	Inventories
Pajak dibayar dimuka	47,063	14c	3,707	Prepaid taxes
Beban dibayar dimuka	164,820	2n, 8	109,578	Prepaid expenses
	8,325,029		7,766,434	
Aset yang dimiliki untuk dijual	-	2y, 35	175,201	Assets held for sale
Jumlah Aset Lancar	8,325,029		7,941,635	Total Current Assets
Aset Tidak Lancar				Non-Current Assets
Aset tetap	10,627,387	2i, 9a	10,422,133	Fixed assets
Goodwill	61,925	2k, 2l, 10	61,925	Goodwill
Aset takberwujud	434,205	2k, 2m, 11	390,838	Intangible assets
Aset tidak lancar lainnya	74,424		89,882	Other non-current assets
Jumlah Aset Tidak Lancar	11,197,941		10,964,778	Total Non-Current Assets
JUMLAH ASET	19,522,970		18,906,413	TOTAL ASSETS

PT Unilever Indonesia Tbk
Laporan Posisi Keuangan
31 Desember 2018 dan 2017

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statement of Financial Position
As at 31 December 2018 and 2017

(Expressed in millions of Rupiah, unless otherwise stated)

	2018	Catatan/ Notes	2017	
LIABILITAS				LIABILITIES
Liabilitas Jangka Pendek				Current Liabilities
Pinjaman bank	460,000	2p, 12	3,450,000	Bank borrowings
Utang usaha				Trade creditors
- Pihak ketiga	4,288,383	2q, 13	4,291,308	Third parties -
- Pihak berelasi	284,217	2b, 2q, 13	235,802	Related parties -
Utang pajak				Taxes payable
- Pajak penghasilan badan	948,467	2r, 14d	180,638	Corporate income tax -
- Pajak lain-lain	62,999	14d	263,924	Other taxes -
Akrual	2,681,273	2o, 2x, 15	2,288,992	Accruals
Utang lain-lain				Other payables
- Pihak ketiga	1,338,860	2e, 6, 16	965,798	Third parties -
- Pihak berelasi	772,680	2b, 7d	709,313	Related parties -
Kewajiban imbalan kerja jangka panjang – bagian lancar	297,907	2s, 17	146,529	Long-term employee benefits obligations – current portion
Jumlah Liabilitas Jangka Pendek	11,134,786		12,532,304	Total Current Liabilities
Liabilitas Jangka Panjang				Non-Current Liabilities
Liabilitas pajak tangguhan	398,047	2r, 14b	344,965	Deferred tax liabilities
Kewajiban imbalan kerja jangka panjang – bagian tidak lancar	412,004	2s, 17	855,756	Long-term employee benefits obligations – non-current portion
Jumlah Liabilitas Jangka Panjang	810,051		1,200,721	Total Non-Current Liabilities
JUMLAH LIABILITAS	11,944,837		13,733,025	TOTAL LIABILITIES
	2018	Catatan/ Notes	2017	
EKUITAS				EQUITY
Modal saham				Share capital
(Modal dasar, seluruhnya ditempatkan dan disetor penuh: 7.630.000.000 saham biasa dengan nilai nominal Rp 10 (nilai penuh) per saham)	76,300	2t, 18	76,300	(Authorised, issued and fully paid-up: 7,630,000,000 common shares with par value of Rp 10 (full amount) per share)
Tambahan modal disetor	96,000	2t, 19, 20	96,000	Additional paid-in capital
Saldo laba yang dicadangkan	15,260	22	15,260	Appropriated retained earnings
Saldo laba yang belum dicadangkan	7,390,573		4,985,828	Unappropriated retained earnings
JUMLAH EKUITAS	7,578,133		5,173,388	TOTAL EQUITY
JUMLAH LIABILITAS DAN EKUITAS	19,522,970		18,906,413	TOTAL LIABILITIES AND EQUITY

PT Unilever Indonesia Tbk
Laporan Laba Rugi dan
Penghasilan Komprehensif Lain
Untuk Tahun-Tahun yang Berakhir pada
31 Desember 2018 dan 2017

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statement of Profit or Loss and
Other Comprehensive Income
For The Years Ended
31 December 2018 and 2017

(Expressed in millions of Rupiah, unless otherwise stated)

	2018	Catatan/ Notes	2017	
Penjualan bersih	41,802,073	2o, 23	41,204,510	Net sales
Harga pokok penjualan	(20,709,800)	2o, 24	(19,984,776)	Cost of goods sold
LABA BRUTO	21,092,273		21,219,734	GROSS PROFIT
Beban pemasaran dan penjualan	(7,719,088)	2o, 25a	(7,839,387)	Marketing and selling expenses
Beban umum dan administrasi	(3,917,171)	2o, 25b	(3,875,371)	General and administration expenses
Penghasilan/(beban) lain-lain, bersih	2,822,616	26	(9,212)	Other income/(expenses), net
LABA USAHA	12,278,630		9,495,764	OPERATING PROFIT
Penghasilan keuangan	15,776		3,579	Finance income
Biaya keuangan	(108,642)		(127,682)	Finance costs
LABA SEBELUM PAJAK PENGHASILAN	12,185,764		9,371,661	PROFIT BEFORE INCOME TAX
Beban pajak penghasilan	(3,076,319)	2r, 14a	(2,367,099)	Income tax expense
LABA	9,109,445		7,004,562	PROFIT
Penghasilan (rugi) komprehensif lain				Other comprehensive income (loss)
Pos-pos yang tidak akan direklasifikasi ke laba rugi:				Items that will not be reclassified to profit or loss:
Pengukuran kembali kewajiban imbalan kerja jangka panjang	369,000	2s	136,891	Remeasurements of long-term employee benefits obligations
Pajak terkait atas penghasilan komprehensif lain	(92,250)		(34,223)	Related tax on other comprehensive income
Jumlah penghasilan komprehensif lain, bersih	276,750		102,668	Total other comprehensive income, net of tax
JUMLAH PENGHASILAN KOMPREHENSIF	9,386,195		7,107,230	TOTAL COMPREHENSIVE INCOME
Laba sebelum bunga, pajak, penyusutan dan amortisasi (EBITDA)	13,055,881	36	10,149,844	Earnings before interest, tax, depreciation and amortization (EBITDA)
LABA BERSIH PER SAHAM DASAR (dinyatakan dalam nilai penuh Rupiah per saham)	1,194	2v, 28	918	BASIC EARNINGS PER SHARE (expressed in Rupiah full amount per share)

Analisis umur piutang usaha adalah sebagai berikut:

The ageing analysis of trade debtors is as follows:

	2018	2017	
Lancar	3,852,860	3,201,378	Current
Lewat jatuh tempo 1 – 30 hari	704,664	806,418	Overdue 1 – 30 days
Lewat jatuh tempo lebih dari 30 hari	581,045	745,071	Overdue more than 30 days
Jumlah	5,138,569	4,752,867	Total

Lampiran 8

Laporan Keuangan PT Unilever Indonesia Tbk Tahun 2019

PT Unilever Indonesia Tbk
Laporan Posisi Keuangan
31 Desember 2019, 31 Desember 2018
dan 1 Januari 2018

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statement of Financial Position
As at 31 December 2019, 31 December 2018
and 1 January 2018

(Expressed in millions of Rupiah, unless otherwise stated)

	Catatan/ Notes	31 Desember/ December 2019	31 Desember/ December 2018*	1 Januari/ January 2018*	
ASET					ASSETS
Aset Lancar					Current Assets
Kas dan setara kas	2c, 3	628,649	351,667	404,784	Cash and cash equivalents
Piutang usaha					Trade debtors
- Pihak ketiga	2g, 4	4,896,714	4,485,405	4,346,917	Third parties -
- Pihak berelasi	2b, 2g, 4	438,775	498,066	368,637	Related parties -
Uang muka dan piutang lain-lain					Advances and other debtors
- Pihak ketiga		78,378	92,172	72,986	Third parties -
- Pihak berelasi	2b, 7c	33,884	27,763	66,285	Related parties -
Persediaan	2h, 5	2,429,234	2,658,073	2,393,540	Inventories
Pajak dibayar dimuka	15c	-	47,063	3,707	Prepaid taxes
Beban dibayar dimuka	2n, 8, 37	24,700	97,701	44,329	Prepaid expenses
		8,530,334	8,257,910	7,701,185	
Aset yang dimiliki untuk dijual	2y	-	-	175,201	Assets held for sale
Jumlah Aset Lancar		8,530,334	8,257,910	7,876,386	Total Current Assets
Aset Tidak Lancar					Non-Current Assets
Aset tetap	2i, 9a	10,715,376	10,627,387	10,422,133	Fixed assets
Goodwill	2k, 2l, 11	61,925	61,925	61,925	Goodwill
Aset takberwujud	2k, 2m, 12	402,718	434,205	390,838	Intangible assets
Aset hak-guna	2j, 10, 37	894,801	896,214	1,025,490	Right-of-use assets
Aset tidak lancar lainnya	37	44,217	49,228	75,018	Other non-current assets
Jumlah Aset Tidak Lancar		12,119,037	12,068,959	11,975,404	Total Non-Current Assets
JUMLAH ASET		20,649,371	20,326,869	19,851,790	TOTAL ASSETS

	Catatan/ Notes	31 Desember/ December 2019	31 Desember/ December 2018*	1 Januari/ January 2018*	
LIABILITAS					LIABILITIES
Liabilitas Jangka Pendek					Current Liabilities
Pinjaman bank	2p, 13	2,920,000	460,000	3,450,000	Bank borrowings
Utang usaha					Trade creditors
- Pihak ketiga	2q, 14	4,322,771	4,288,383	4,291,308	Third parties -
- Pihak berelasi	2b, 2q, 14	194,183	284,217	235,802	Related parties -
Utang pajak					Taxes payable
- Pajak penghasilan					
Badan	2r, 15d	256,609	948,467	180,638	Corporate income tax -
- Pajak lain-lain	15d	342,553	62,999	263,924	Other taxes -
Akrual	2o, 2x, 16	2,751,404	2,681,273	2,288,992	Accruals
Utang lain-lain					Other payables
- Pihak ketiga	2e, 6, 17	1,293,017	1,338,860	965,798	Third parties -
- Pihak berelasi	2b, 7d	784,606	772,680	709,313	Related parties -
Kewajiban imbalan kerja jangka panjang – bagian jangka pendek	2s, 18	73,986	297,907	146,529	Long-term employee benefits obligations – current portion
Liabilitas sewa – bagian jangka pendek	2j, 10, 37	126,179	139,036	166,310	Lease liabilities – current portion
Jumlah Liabilitas Jangka Pendek		13,065,308	11,273,822	12,698,614	Total Current Liabilities
Liabilitas Jangka Panjang					Non-Current Liabilities
Liabilitas pajak tangguhan	2r, 15b, 37	335,570	359,930	316,267	Deferred tax liabilities
Kewajiban imbalan kerja jangka panjang – bagian jangka Panjang	2s, 18	1,047,816	412,004	855,756	Long-term employee benefits obligations – non-current portion
Liabilitas sewa – bagian jangka panjang	2j, 10, 37	918,815	897,446	973,973	Lease liabilities – non-current portion
Jumlah Liabilitas Jangka Panjang		2,302,201	1,669,380	2,145,996	Total Non-Current Liabilities
JUMLAH LIABILITAS		15,367,509	12,943,202	14,844,610	TOTAL LIABILITIES

	Catatan/ Notes	31 Desember/ December 2019	31 Desember/ December 2018*	1 Januari/ January 2018*	
EKUITAS					EQUITY
Modal saham					Share capital
(Modal dasar, seluruhnya ditempatkan dan disetor penuh: 7.630.000.000 saham biasa dengan nilai nominal Rp 10 (nilai penuh) per saham)	2t, 19	76,300	76,300	76,300	(Authorised, issued and fully paid-up: 7,630,000,000 common shares with par value of Rp 10 (full amount) per share)
Tambahan modal disetor	2t, 20, 21	96,000	96,000	96,000	Additional paid-in capital
Saldo laba yang dicadangkan	23	15,260	15,260	15,260	Appropriated retained earnings
Saldo laba yang belum dicadangkan	37	5,094,302	7,196,107	4,819,620	Unappropriated retained earnings
JUMLAH EKUITAS		5,281,862	7,383,667	5,007,180	TOTAL EQUITY
JUMLAH LIABILITAS DAN EKUITAS		20,649,371	20,326,869	19,851,790	TOTAL LIABILITIES AND EQUITY

PT Unilever Indonesia Tbk
Laporan Laba Rugi dan
Penghasilan Komprehensif Lain
Untuk Tahun-Tahun yang Berakhir pada
31 Desember 2019 dan 2018

PT Unilever Indonesia Tbk
Statement of Profit or Loss and
Other Comprehensive Income
For The Years Ended
31 December 2019 and 2018

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	2019	Catatan/ Notes	2018*	
Penjualan bersih	42,922,563	2b, 2o, 24	41,802,073	Net sales
Harga pokok penjualan	(20,893,870)	2b, 2o, 25, 37	(20,697,246)	Cost of goods sold
LABA BRUTO	22,028,693		21,104,827	GROSS PROFIT
Beban pemasaran dan penjualan	(8,049,388)	2o, 26a, 37	(7,678,122)	Marketing and selling expenses
Beban umum dan administrasi	(3,861,481)	2b, 2o, 26b, 37	(3,925,110)	General and administration expenses
Penghasilan lain-lain, bersih	3,082	27	2,822,616	Other income, net
LABA USAHA	10,120,906		12,324,211	OPERATING PROFIT
Penghasilan keuangan	11,096		15,776	Finance income
Biaya keuangan	(230,230)	37	(191,900)	Finance costs
LABA SEBELUM PAJAK PENGHASILAN	9,901,772		12,148,087	PROFIT BEFORE INCOME TAX
Beban pajak penghasilan	(2,508,935)	2r, 15a, 37	(3,066,900)	Income tax expense
LABA	7,392,837		9,081,187	PROFIT
(Rugi) penghasilan komprehensif lain				Other comprehensive (loss) income
Pos-pos yang tidak akan direklasifikasi ke laba rugi:				Items that will not be reclassified to profit or loss:
Pengukuran kembali kewajiban imbangan kerja jangka panjang	(403,573)	2s, 18	369,000	Remeasurements of long-term employee benefits obligations
Pajak terkait atas penghasilan (rugi) komprehensif lain	100,893	15b	(92,250)	Related tax on other comprehensive income (loss)
Jumlah (rugi) penghasilan komprehensif lain, bersih	(302,680)		276,750	Total other comprehensive (loss) income, net of tax
JUMLAH PENGHASILAN KOMPREHENSIF	7,090,157		9,357,937	TOTAL COMPREHENSIVE INCOME
Laba sebelum bunga, pajak, penyusutan dan amortisasi (EBITDA)	11,250,251	36	13,373,527	Earnings before interest, tax, depreciation and amortization (EBITDA)
LABA BERSIH PER SAHAM DASAR (dinyatakan dalam nilai penuh Rupiah per saham)	969	2v, 29	1,190	BASIC EARNINGS PER SHARE (expressed in Rupiah full amount per share)

Analisis umur piutang usaha adalah sebagai berikut:

The ageing analysis of trade debtors was as follows:

	2019	2018	
Lancar	4,344,134	3,852,860	Current
Lewat jatuh tempo 1 – 30 hari	469,104	704,664	Overdue 1 – 30 days
Lewat jatuh tempo lebih dari 30 hari	669,369	581,045	Overdue more than 30 days
Jumlah	5,482,607	5,138,569	Total

Lampiran 9

Laporan Keuangan PT Unilever Indonesia Tbk Tahun 2020

PT Unilever Indonesia Tbk
Laporan Posisi Keuangan
31 Desember 2020 dan 2019

PT Unilever Indonesia Tbk
Statement of Financial Position
As at 31 December 2020 and 2019

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	Catatan/ Notes	2020	2019	
ASET				ASSETS
Aset Lancar				Current Assets
Kas dan setara kas	2c, 3	844,076	628,649	Cash and cash equivalents
Piutang usaha				Trade debtors
- Pihak ketiga	2g, 4	4,978,160	4,896,714	Third parties -
- Pihak berelasi	2b, 2g, 4	317,128	438,775	Related parties -
Uang muka dan piutang lain-lain				Advances and other debtors
- Pihak ketiga		70,109	78,378	Third parties -
- Pihak berelasi	2b, 7c	47,957	33,884	Related parties -
Persediaan	2h, 5	2,463,104	2,429,234	Inventories
Beban dibayar di muka	2n, 8	17,827	24,700	Prepaid expenses
Pajak dibayar di muka	15c	89,999	-	Prepaid taxes
Jumlah Aset Lancar		8,828,360	8,530,334	Total Current Assets
Aset Tidak Lancar				Non-Current Assets
Aset tetap	2i, 2k, 9a	10,419,902	10,715,376	Fixed assets
Goodwill	2k, 2l, 11	61,925	61,925	Goodwill
Aset takberwujud	2k, 2m, 12	408,242	402,718	Intangible assets
Aset hak-guna	2j, 2k, 10	767,137	894,801	Right-of-use assets
Aset tidak lancar lainnya		49,066	44,217	Other non-current assets
Jumlah Aset Tidak Lancar		11,706,272	12,119,037	Total Non-Current Assets
JUMLAH ASET		20,534,632	20,649,371	TOTAL ASSETS

	Catatan/ Notes	2020	2019	
LIABILITAS				LIABILITIES
Liabilitas Jangka Pendek				Current Liabilities
Pinjaman bank	2p, 13	3,015,000	2,920,000	Bank borrowings
Utang usaha				Trade creditors
- Pihak ketiga	2q, 14	4,123,391	4,322,771	Third parties -
- Pihak berelasi	2b, 2q, 14	154,226	194,183	Related parties -
Utang pajak				Taxes payable
- Pajak penghasilan badan	2r, 15d	703,410	256,609	Corporate income tax -
- Pajak lain-lain	15d	259,179	342,553	Other taxes -
Akrual	2o, 2x, 16	2,360,004	2,751,404	Accruals
Utang lain-lain				Other payables
- Pihak ketiga	2e, 6, 17	1,669,573	1,293,017	Third parties -
- Pihak berelasi	2b, 7d	872,483	784,606	Related parties -
Liabilitas imbalan kerja jangka panjang – bagian jangka pendek	2s, 18	87,084	73,986	Long-term employee benefits liabilities – current portion
Liabilitas sewa – bagian jangka pendek	2j, 10	113,186	126,179	Lease liabilities – current portion
Jumlah Liabilitas Jangka Pendek		13,357,536	13,065,308	Total Current Liabilities
Liabilitas Jangka Panjang				Non-Current Liabilities
Liabilitas pajak tangguhan	2r, 15b	212,333	335,570	Deferred tax liabilities
Liabilitas imbalan kerja jangka panjang – bagian jangka panjang	2s, 18	1,180,591	1,047,816	Long-term employee benefits liabilities – non-current portion
Liabilitas sewa – bagian jangka panjang	2j, 10	846,804	918,815	Lease liabilities – non-current portion
Jumlah Liabilitas Jangka Panjang		2,239,728	2,302,201	Total Non-Current Liabilities
JUMLAH LIABILITAS		15,597,264	15,367,509	TOTAL LIABILITIES

	Catatan/ Notes	2020	2019	
EKUITAS				EQUITY
Modal saham				Share capital
(Modal dasar, pada 31 Desember 2020 seluruhnya ditempatkan dan disetor penuh: 38.150.000.000 saham biasa dengan nilai nominal Rp2 (nilai penuh) per saham, pada 31 Desember 2019 seluruhnya ditempatkan dan disetor penuh: 7.630.000.000 saham biasa dengan nilai nominal Rp10 (nilai penuh) per saham)				(Authorised, as of 31 December 2020 issued and fully paid-up: 38,150,000,000 common shares with par value of Rp2 (full amount) per share, as of 31 December 2019 issued and fully paid-up: 7,630,000,000 common shares with par value of Rp10 (full amount) per share)
	2t, 19	76,300	76,300	
Tambahan modal disetor	2t, 20, 21	96,000	96,000	Additional paid-in capital
Saldo laba yang dicadangkan	23	15,260	15,260	Appropriated retained earnings
Saldo laba yang belum dicadangkan		4,749,808	5,094,302	Unappropriated retained earnings
JUMLAH EKUITAS		4,937,368	5,281,862	TOTAL EQUITY
JUMLAH LIABILITAS DAN EKUITAS		20,534,632	20,649,371	TOTAL LIABILITIES AND EQUITY

PT Unilever Indonesia Tbk
Laporan Laba Rugi dan
Penghasilan Komprehensif Lain
Untuk Tahun-Tahun yang Berakhir pada
31 Desember 2020 dan 2019

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statement of Profit or Loss and
Other Comprehensive Income
For The Years Ended
31 Desember 2020 and 2019

(Expressed in millions of Rupiah, unless otherwise stated)

	2020	Catatan/ Notes	2019	
Penjualan bersih	42,972,474	2b, 2o, 24	42,922,563	Net sales
Harga pokok penjualan	(20,515,484)	2b, 2o, 25	(20,893,870)	Cost of goods sold
LABA BRUTO	22,456,990		22,028,693	GROSS PROFIT
Beban pemasaran dan penjualan	(8,628,647)	2o, 26a	(8,049,388)	Marketing and selling expenses
Beban umum dan administrasi	(4,357,209)	2b, 2o, 26b	(3,861,481)	General and administration expenses
(Beban) penghasilan lain-lain, neto	(20,122)		3,082	Other (expense) income, net
LABA USAHA	9,451,012		10,120,906	OPERATING PROFIT
Penghasilan keuangan	4,647		11,096	Finance income
Biaya keuangan	(248,790)		(230,230)	Finance costs
LABA SEBELUM PAJAK PENGHASILAN	9,206,869		9,901,772	PROFIT BEFORE INCOME TAX
Beban pajak penghasilan	(2,043,333)	2r, 15a	(2,508,935)	Income tax expense
LABA	7,163,536		7,392,837	PROFIT
Penghasilan komprehensif lain				Other comprehensive income
Pos-pos yang tidak akan direklasifikasi ke laba rugi:				Items that will not be reclassified to profit or loss:
Pengukuran kembali liabilitas imbalan kerja	(133,663)	2s, 18	(403,573)	Remeasurements of employee benefits obligations
Pajak terkait atas penghasilan komprehensif lain	26,733	2r, 15b	100,893	Related tax on other comprehensive income
Jumlah penghasilan komprehensif lain, bersih	(106,930)		(302,680)	Total other comprehensive income, net
JUMLAH PENGHASILAN KOMPREHENSIF	7,056,606		7,090,157	TOTAL COMPREHENSIVE INCOME
Laba sebelum bunga, pajak, penyusutan dan amortisasi (EBITDA)	10,554,448	35	11,250,251	Earnings before interest, tax, depreciation and amortization (EBITDA)
LABA PER SAHAM DASAR * (dinyatakan dalam nilai penuh Rupiah per saham)	188	2v, 28	194	BASIC EARNINGS PER SHARE * (expressed in Rupiah full amount per share)
*) Laba per saham dasar telah disesuaikan dengan pemecahan nilai nominal saham pada tahun 2020 (Catatan 28)				*) Basic earnings per share has been adjusted for the effect of stock split in 2020 (Note 28)

(Dalam jutaan Rupiah)

(In millions of Rupiah)

Piutang Usaha	2020	2019	Trade Debtors
Lancar	4,864,838	4,344,134	Current
Lewat jatuh tempo			Overdue
1 - 30 hari	208,674	469,104	1 - 30 days
>30 hari	376,062	669,369	>30 days
Jumlah	5,449,574	5,482,607	Total

Lampiran 10

Laporan Keuangan PT Unilever Indonesia Tbk Tahun 2021

PT Unilever Indonesia Tbk
Laporan Posisi Keuangan
31 Desember 2021 dan 2020

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statement of Financial Position
As at 31 December 2021 and 2020

(Expressed in millions of Rupiah, unless otherwise stated)

	Catatan/ Notes	2021	2020	
ASET				ASSETS
Aset Lancar				Current Assets
Kas dan setara kas	2c, 3	325,197	844,076	Cash and cash equivalents
Piutang usaha				Trade debtors
- Pihak ketiga	2g, 4	4,136,690	4,978,160	Third parties -
- Pihak berelasi	2b, 2g, 4	379,865	317,128	Related parties -
Uang muka dan piutang lain-lain				Advances and other debtors
- Pihak ketiga		52,939	70,109	Third parties -
- Pihak berelasi	2b, 7c	68,645	47,957	Related parties -
Persediaan	2h, 5	2,453,871	2,463,104	Inventories
Beban dibayar di muka	2n, 8	21,691	17,827	Prepaid expenses
Pajak dibayar di muka	15c	159,413	89,999	Prepaid taxes
Klaim pengembalian pajak	15g	43,897	-	Claim for tax refund
Jumlah Aset Lancar		7,642,208	8,828,360	Total Current Assets
Aset Tidak Lancar				Non-Current Assets
Aset tetap	2i, 2k, 9a	10,102,086	10,419,902	Fixed assets
Goodwill	2k, 2l, 11	61,925	61,925	Goodwill
Aset takberwujud	2k, 2m, 12	474,825	408,242	Intangible assets
Aset hak-guna	2j, 2k, 10	719,196	767,137	Right-of-use assets
Aset tidak lancar lainnya		68,292	49,066	Other non-current assets
Jumlah Aset Tidak Lancar		11,426,324	11,706,272	Total Non-Current Assets
JUMLAH ASET		19,068,532	20,534,632	TOTAL ASSETS

Analisis umur piutang usaha adalah sebagai berikut:

The ageing analysis of trade debtors was as follows:

	2021	2020	
Lancar	3,986,456	4,864,838	Current
Lewat jatuh tempo 1 – 30 hari	241,140	208,674	Overdue 1 – 30 days
Lewat jatuh tempo lebih dari 30 hari	481,128	376,062	Overdue more than 30 days
Jumlah	4,708,724	5,449,574	Total

	Catatan/ Notes	2021	2020	
LIABILITAS				LIABILITIES
Liabilitas Jangka Pendek				Current Liabilities
Pinjaman bank	2p, 13	1,850,000	3,015,000	Bank borrowings
Utang usaha				Trade creditors
- Pihak ketiga	2q, 14	4,364,070	4,123,391	Third parties -
- Pihak berelasi	2b, 2q, 14	207,282	154,226	Related parties -
Utang pajak				Taxes payable
- Pajak penghasilan badan	2r, 15d	535,042	703,410	Corporate income tax -
- Pajak lain-lain	15d	194,871	259,179	Other taxes -
Akrual	2o, 2x, 16	2,631,420	2,360,004	Accruals
Utang lain-lain				Other payables
- Pihak ketiga	2e, 6, 17	1,670,045	1,669,573	Third parties -
- Pihak berelasi	2b, 7d	786,534	872,483	Related parties -
Liabilitas imbalan kerja jangka panjang – bagian jangka pendek	2s, 18	122,639	87,084	Long-term employee benefits liabilities – current portion
Liabilitas sewa – bagian jangka pendek	2j, 10	83,249	113,186	Lease liabilities – current portion
Jumlah Liabilitas Jangka Pendek		12,445,152	13,357,536	Total Current Liabilities
Liabilitas Jangka Panjang				Non-Current Liabilities
Liabilitas pajak tangguhan	2r, 15b	258,638	212,333	Deferred tax liabilities
Liabilitas imbalan kerja jangka panjang – bagian jangka panjang	2s, 18	1,239,856	1,180,591	Long-term employee benefits liabilities – non-current portion
Liabilitas sewa – bagian jangka panjang	2j, 10	803,617	846,804	Lease liabilities – non-current portion
Jumlah Liabilitas Jangka Panjang		2,302,111	2,239,728	Total Non-Current Liabilities
JUMLAH LIABILITAS		14,747,263	15,597,264	TOTAL LIABILITIES

	Catatan/ Notes	2021	2020	
EKUITAS				EQUITY
Modal saham				Share capital
(Modal dasar, seluruhnya ditempatkan dan disetor penuh: 38.150.000.000 saham biasa dengan nilai nominal Rp2 (nilai penuh) per saham)	2t, 19	76,300	76,300	(Authorised, issued and fully paid-up: 38,150,000,000 common shares with par value of Rp2 (full amount) per share)
Tambahan modal disetor	2t, 20, 21	96,000	96,000	Additional paid-in capital
Saldo laba yang dicadangkan	23	15,260	15,260	Appropriated retained earnings
Saldo laba yang belum dicadangkan		4,133,709	4,749,808	Unappropriated retained earnings
JUMLAH EKUITAS		4,321,269	4,937,368	TOTAL EQUITY
JUMLAH LIABILITAS DAN EKUITAS		19,068,532	20,534,632	TOTAL LIABILITIES AND EQUITY

PT Unilever Indonesia Tbk
Laporan Laba Rugi dan
Penghasilan Komprehensif Lain
Untuk Tahun-Tahun yang Berakhir pada
31 Desember 2021 dan 2020

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statement of Profit or Loss and
Other Comprehensive Income
For The Years Ended
31 December 2021 and 2020

(Expressed in millions of Rupiah, unless otherwise stated)

	2021	Catatan/ Notes	2020	
Penjualan bersih	39,545,959	2b, 2o, 24	42,972,474	Net sales
Harga pokok penjualan	(19,919,572)	2b, 2o, 25	(20,515,484)	Cost of goods sold
LABA BRUTO	19,626,387		22,456,990	GROSS PROFIT
Beban pemasaran dan penjualan	(7,864,452)	2o, 26a	(8,628,647)	Marketing and selling expenses
Beban umum dan administrasi	(4,084,012)	2b, 2o, 26b	(4,357,209)	General and administration expenses
Penghasilan (beban) lain-lain, neto	1,528		(20,122)	Other income (expense), net
LABA USAHA	7,679,451		9,451,012	OPERATING PROFIT
Penghasilan keuangan	2,017		4,647	Finance income
Biaya keuangan	(184,876)		(248,790)	Finance costs
LABA SEBELUM PAJAK PENGHASILAN	7,496,592		9,206,869	PROFIT BEFORE INCOME TAX
Beban pajak penghasilan	(1,738,444)	2r, 15a	(2,043,333)	Income tax expense
LABA	5,758,148		7,163,536	PROFIT
Penghasilan komprehensif lain				Other comprehensive income
Pos-pos yang tidak akan direklasifikasi ke laba rugi:				Items that will not be reclassified to profit or loss:
Pengukuran kembali liabilitas imbalan kerja	(53,009)	2s, 18	(133,663)	Remeasurements of employee benefits obligations
Pajak terkait atas penghasilan komprehensif lain	11,662	2r, 15b	26,733	Related tax on other comprehensive income
Jumlah penghasilan komprehensif lain, neto	(41,347)		(106,930)	Total other comprehensive income, net
JUMLAH PENGHASILAN KOMPREHENSIF	5,716,801		7,056,606	TOTAL COMPREHENSIVE INCOME
Laba sebelum bunga, pajak, penyusutan dan amortisasi (EBITDA)	8,756,359	35	10,554,448	Earnings before interest, tax, depreciation and amortization (EBITDA)
LABA PER SAHAM DASAR (dinyatakan dalam nilai penuh Rupiah per saham)	151	2v, 28	188	BASIC EARNINGS PER SHARE (expressed in Rupiah full amount per share)

Lampiran 11

Laporan Keuangan PT Unilever Indonesia Tbk Tahun 2022

PT Unilever Indonesia Tbk
Laporan Posisi Keuangan
31 Desember 2022 dan 2021

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statement of Financial Position
31 December 2022 and 2021

(Expressed in millions of Rupiah, unless otherwise stated)

	Catatan/ Notes	2022	2021	
ASET				ASSETS
Aset Lancar				Current Assets
Kas dan setara kas	2c, 3	502,882	325,197	Cash and cash equivalents
Piutang usaha				Trade debtors
- Pihak ketiga	2g, 4	3,507,072	4,136,690	Third parties -
- Pihak berelasi	2b, 2g, 4	417,427	379,865	Related parties -
Uang muka dan piutang lain-lain				Advances and other debtors
- Pihak ketiga		212,065	52,939	Third parties -
- Pihak berelasi	2b, 7c	74,246	68,645	Related parties -
Persediaan	2h, 5	2,625,116	2,453,871	Inventories
Beban dibayar di muka	2n, 8	23,750	21,691	Prepaid expenses
Pajak dibayar di muka	15c	205,210	159,413	Prepaid taxes
Klaim pengembalian pajak	15e	-	43,897	Claim for tax refund
Jumlah Aset Lancar		7,567,768	7,642,208	Total Current Assets
Aset Tidak Lancar				Non-Current Assets
Aset tetap	2i, 2k, 9a	9,536,027	10,102,086	Fixed assets
Goodwill	2k, 2l, 11	61,925	61,925	Goodwill
Aset takberwujud	2k, 2m, 12	447,059	474,825	Intangible assets
Aset hak-guna	2j, 2k, 10	627,048	719,196	Right-of-use assets
Aset tidak lancar lainnya		78,287	68,292	Other non-current assets
Jumlah Aset Tidak Lancar		10,750,346	11,426,324	Total Non-Current Assets
JUMLAH ASET		18,318,114	19,068,532	TOTAL ASSETS

	Catatan/ Notes	2022	2021	
LIABILITAS				LIABILITIES
Liabilitas Jangka Pendek				Current Liabilities
Pinjaman bank	2p, 13	600,000	1,850,000	Bank borrowings
Utang usaha				Trade creditors
- Pihak ketiga	2q, 14	4,508,015	4,364,070	Third parties -
- Pihak berelasi	2b, 2q, 14	191,959	207,282	Related parties -
Utang pajak				Taxes payable
- Pajak penghasilan badan	2r, 15d	439,770	535,042	Corporate income tax -
- Pajak lain-lain	15d	219,181	194,871	Other taxes -
Akrual	2o, 2x, 16	3,998,399	2,631,420	Accruals
Utang lain-lain				Other payables
- Pihak ketiga	6, 17	1,454,252	1,670,045	Third parties -
- Pihak berelasi	2b, 7d	850,657	786,534	Related parties -
Liabilitas imbalan kerja jangka panjang – bagian jangka pendek	2s, 18	144,369	122,639	Long-term employee benefits liabilities – current portion
Liabilitas sewa – bagian jangka pendek	2j, 10	35,621	83,249	Lease liabilities – current portion
Jumlah Liabilitas Jangka Pendek		12,442,223	12,445,152	Total Current Liabilities
Liabilitas Jangka Panjang				Non-Current Liabilities
Liabilitas pajak tangguhan	2r, 15b	253,601	258,638	Deferred tax liabilities
Liabilitas imbalan kerja jangka panjang – bagian jangka panjang	2s, 18	976,629	1,239,856	Long-term employee benefits liabilities – non-current portion
Liabilitas sewa – bagian jangka panjang	2j, 10	648,405	803,617	Lease liabilities – non-current portion
Jumlah Liabilitas Jangka panjang		1,878,635	2,302,111	Total Non-Current Liabilities
JUMLAH LIABILITAS		14,320,858	14,747,263	TOTAL LIABILITIES

	Catatan/ Notes	2022	2021	
EKUITAS				EQUITY
Modal saham				Share capital
(Modal dasar, seluruhnya ditempatkan dan disetor penuh: 38.150.000.000 saham biasa dengan nilai nominal Rp2 (nilai penuh) per saham)	2t, 19	76,300	76,300	(Authorised, issued and fully paid-up: 38,150,000,000 common shares with par value of Rp2 (full amount) per share)
Tambahan modal disetor	2t, 20, 21	96,000	96,000	Additional paid-in capital
Saldo laba yang dicadangkan	23	15,260	15,260	Appropriated retained earnings
Saldo laba yang belum dicadangkan		3,809,696	4,133,709	Unappropriated retained earnings
JUMLAH EKUITAS		3,997,256	4,321,269	TOTAL EQUITY
JUMLAH LIABILITAS DAN EKUITAS		18,318,114	19,068,532	TOTAL LIABILITIES AND EQUITY

PT Unilever Indonesia Tbk
Laporan Laba Rugi dan
Penghasilan Komprehensif Lain
Untuk Tahun-Tahun yang Berakhir pada
31 Desember 2022 dan 2021

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statement of Profit or Loss and
Other Comprehensive Income
For The Years Ended
31 December 2022 and 2021

(Expressed in millions of Rupiah, unless otherwise stated)

	2022	Catatan/ Notes	2021	
Penjualan bersih	41,218,881	2b, 2o, 24	39,545,959	Net sales
Harga pokok penjualan	(22,153,944)	2b, 2o, 25	(19,919,572)	Cost of goods sold
LABA BRUTO	19,064,937		19,626,387	GROSS PROFIT
Beban pemasaran dan penjualan	(8,451,104)	2o, 26a	(7,864,452)	Marketing and selling expenses
Beban umum dan administrasi	(3,544,052)	2b, 2o, 26b	(4,084,012)	General and administration expenses
(Beban)/ penghasilan lain-lain, neto	(973)		1,528	Other (expense)/ Income, net
LABA USAHA	7,068,808		7,679,451	OPERATING PROFIT
Penghasilan keuangan	10,206		2,017	Finance income
Biaya keuangan	(85,211)		(184,876)	Finance costs
LABA SEBELUM PAJAK				PROFIT BEFORE
PENGHASILAN	6,993,803		7,496,592	INCOME TAX
Beban pajak penghasilan	(1,629,042)	2r, 15a	(1,738,444)	Income tax expense
LABA	5,364,761		5,758,148	PROFIT
Penghasilan (rugi) komprehensif lain				Other comprehensive income (loss)
Pos-pos yang tidak akan direklasifikasi ke laba rugi:				Items that will not be reclassified to profit or loss:
Pengukuran kembali liabilitas imbalan kerja	189,970	2s, 18	(53,009)	Remeasurements of employee benefits obligations
Pajak terkait atas penghasilan komprehensif lain	(41,794)	2r, 15b	11,662	Related tax on other comprehensive income
Jumlah penghasilan (rugi) komprehensif lain, neto	148,176		(41,347)	Total other comprehensive income (loss), net
JUMLAH PENGHASILAN KOMPREHENSIF	5,512,937		5,716,801	TOTAL COMPREHENSIVE INCOME
Laba sebelum bunga, pajak, penyusutan dan amortisasi (EBITDA)	8,122,793	35	8,756,359	Earnings before interest, tax, depreciation and amortization (EBITDA)
LABA PER SAHAM DASAR				BASIC EARNINGS PER SHARE
(dinyatakan dalam nilai penuh Rupiah per saham)	141	2v, 28	151	(expressed in Rupiah full amount per share)

Analisis umur piutang usaha adalah sebagai berikut:

The ageing analysis of trade debtors was as follows:

	2022	2021	
Lancar	3,598,211	3,986,456	Current
Lewat jatuh tempo 1 – 30 hari	86,170	241,140	Overdue 1 – 30 days
Lewat jatuh tempo lebih dari 30 hari	451,327	481,128	Overdue more than 30 days
Jumlah	4,135,708	4,708,724	Total

Lampiran 12

Laporan Keuangan PT Unilever Indonesia Tbk Tahun 2023

PT Unilever Indonesia Tbk
Laporan Posisi Keuangan
31 Desember 2023 dan 2022

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statement of Financial Position
31 December 2023 and 2022

(Expressed in millions of Rupiah, unless otherwise stated)

	Catatan/ Notes	2023	2022	
ASET				ASSETS
Aset Lancar				Current Assets
Kas dan setara kas	2c, 3	1,020,598	502,882	Cash and cash equivalents
Piutang usaha				Trade debtors
- Pihak ketiga	2g, 4	2,104,729	3,507,072	Third parties -
- Pihak berelasi	2b, 2g, 4	238,283	417,427	Related parties -
Uang muka dan piutang lain-lain				Advances and other debtors
- Pihak ketiga		231,564	212,065	Third parties -
- Pihak berelasi	2b, 7c	23,074	74,246	Related parties -
Persediaan	2h, 5	2,422,044	2,625,116	Inventories
Beban dibayar di muka	2n, 8	29,882	23,750	Prepaid expenses
Pajak dibayar di muka	15c	70,259	205,210	Prepaid taxes
Aset yang dimiliki untuk dijual	2y, 9a, 35	51,406	-	Assets held for sale
Jumlah Aset Lancar		6,191,839	7,567,768	Total Current Assets
Aset Tidak Lancar				Non-Current Assets
Aset tetap	2i, 2k, 9a	9,310,734	9,536,027	Fixed assets
Goodwill	2k, 2l, 11	61,925	61,925	Goodwill
Aset takberwujud	2k, 2m, 12	399,468	447,059	Intangible assets
Aset hak-guna	2j, 2k, 10	616,061	627,048	Right-of-use assets
Aset tidak lancar lainnya		84,059	78,287	Other non-current assets
Jumlah Aset Tidak Lancar		10,472,247	10,750,346	Total Non-Current Assets
JUMLAH ASET		16,664,086	18,318,114	TOTAL ASSETS

	Catatan/ Notes	2023	2022	
LIABILITAS				LIABILITIES
Liabilitas Jangka Pendek				Current Liabilities
Pinjaman bank	2p, 13	-	600,000	Bank borrowings
Utang usaha				Trade creditors
- Pihak ketiga	2q, 14	3,983,231	4,508,015	Third parties -
- Pihak berelasi	2b, 2q, 14	80,406	191,959	Related parties -
Utang pajak				Taxes payable
- Pajak penghasilan badan	2r, 15d	332,344	439,770	Corporate income tax -
- Pajak lain-lain	15d	196,595	219,181	Other taxes -
Akrual	2o, 2x, 16	3,892,014	3,998,399	Accruals
Utang lain-lain				Other payables
- Pihak ketiga	6, 17	1,668,829	1,454,252	Third parties -
- Pihak berelasi	2b, 7d	708,471	850,657	Related parties -
Liabilitas imbalan kerja jangka panjang – bagian jangka pendek	2s, 18	152,552	144,369	Long-term employee benefits liabilities – current portion
Liabilitas sewa				Lease liabilities
– bagian jangka pendek	2j, 10	209,526	35,621	– current portion
Jumlah Liabilitas Jangka Pendek		11,223,968	12,442,223	Total Current Liabilities
Liabilitas Jangka Panjang				Non-Current Liabilities
Liabilitas pajak tangguhan	2r, 15b	165,609	253,601	Deferred tax liabilities
Liabilitas imbalan kerja jangka panjang – bagian jangka panjang	2s, 18	1,352,014	976,629	Long-term employee benefits liabilities – non-current portion
Liabilitas sewa				Lease liabilities
– bagian jangka panjang	2j, 10	541,257	648,405	– non-current portion
Jumlah Liabilitas Jangka Panjang		2,058,880	1,878,635	Total Non-Current Liabilities
JUMLAH LIABILITAS		13,282,848	14,320,858	TOTAL LIABILITIES

	Catatan/ Notes	2023	2022	
EKUITAS				EQUITY
Modal saham				Share capital
(Modal dasar, seluruhnya ditempatkan dan disetor penuh: 38.150.000.000 saham biasa dengan nilai nominal Rp2 (nilai penuh) per saham)	2t, 19	76,300	76,300	(Authorised, issued and fully paid-up: 38,150,000,000 common shares with par value of Rp2 (full amount) per share)
Tambahan modal disetor	2t, 20, 21	96,000	96,000	Additional paid-in capital
Saldo laba yang dicadangkan	23	15,260	15,260	Appropriated retained earnings
Saldo laba yang belum dicadangkan		3,193,678	3,809,696	Unappropriated retained earnings
JUMLAH EKUITAS		3,381,238	3,997,256	TOTAL EQUITY
JUMLAH LIABILITAS DAN EKUITAS		16,664,086	18,318,114	TOTAL LIABILITIES AND EQUITY

PT Unilever Indonesia Tbk
Laporan Laba Rugi dan
Penghasilan Komprehensif Lain
Untuk Tahun-Tahun yang Berakhir pada
31 Desember 2023 dan 2022

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
Statement of Profit or Loss and
Other Comprehensive Income
For The Years Ended
31 December 2023 and 2022

(Expressed in millions of Rupiah, unless otherwise stated)

	2023	Catatan/ Notes	2022	
Penjualan bersih	38,611,401	2b, 2o, 24	41,218,881	Net sales
Harga pokok penjualan	(19,416,887)	2b, 2o, 25	(22,153,944)	Cost of goods sold
LABA BRUTO	19,194,514		19,064,937	GROSS PROFIT
Beban pemasaran dan penjualan	(8,995,650)	2o, 26a	(8,451,104)	Marketing and selling expenses
Beban umum dan administrasi	(3,919,656)	2b, 2o, 26b	(3,544,052)	General and administration expenses
Penghasilan (beban) lain-lain, neto	75		(973)	Other income (expense), net
LABA USAHA	6,279,283		7,068,808	OPERATING PROFIT
Penghasilan keuangan	28,563		10,206	Finance income
Biaya keuangan	(105,970)		(85,211)	Finance costs
LABA SEBELUM PAJAK				PROFIT BEFORE
PENGHASILAN	6,201,876		6,993,803	INCOME TAX
Beban pajak penghasilan	(1,400,936)	2r, 15a	(1,629,042)	Income tax expense
LABA	4,800,940		5,364,761	PROFIT
(Rugi) penghasilan komprehensif lain				Other comprehensive (loss) income
Pos-pos yang tidak akan direklasifikasi ke laba rugi:				Items that will not be reclassified to profit or loss:
Pengukuran kembali liabilitas imbalan kerja	(390,843)	2s, 18	189,970	Remeasurements of employee benefits obligations
Pajak terkait atas penghasilan komprehensif lain	85,985	2r, 15b	(41,794)	Related tax on other comprehensive income
Jumlah (rugi) penghasilan komprehensif lain, neto	(304,858)		148,176	Total other comprehensive (loss) income, net
JUMLAH PENGHASILAN KOMPREHENSIF	4,496,082		5,512,937	TOTAL COMPREHENSIVE INCOME
Laba sebelum bunga, pajak, penyusutan dan amortisasi (EBITDA)	7,232,830	36	8,122,793	Earnings before interest, tax, depreciation and amortization (EBITDA)
LABA PER SAHAM DASAR				BASIC EARNINGS PER SHARE
(dinyatakan dalam nilai penuh Rupiah per saham)	126	2v, 28	141	(expressed in Rupiah full amount per share)

Analisis umur piutang usaha adalah sebagai berikut:

The ageing analysis of trade debtors was as follows:

	2023	2022	
Lancar	2,231,395	3,598,211	Current
Lewat jatuh tempo 1 – 30 hari	38,636	86,170	Overdue 1 – 30 days
Lewat jatuh tempo lebih dari 30 hari	297,780	451,327	Overdue more than 30 days
Jumlah	2,567,811	4,135,708	Total

Lampiran 13

Laporan Keuangan PT Unilever Indonesia Tbk Tahun 2024

PT Unilever Indonesia Tbk
Laporan Posisi Keuangan
31 Desember 2024 dan 2023
(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
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(Expressed in millions of Rupiah, unless otherwise stated)

	Catatan/ Notes	2024	2023	
ASET				ASSETS
Aset Lancar				Current Assets
Kas dan setara kas	2c, 3	671,180	1,020,598	Cash and cash equivalents
Piutang usaha				Trade debtors
- Pihak ketiga	2g, 4	1,674,140	2,104,729	Third parties -
- Pihak berelasi	2b, 2g, 4	206,802	238,283	Related parties -
Uang muka dan piutang lain-lain				Advances and other debtors
- Pihak ketiga		96,793	231,564	Third parties -
- Pihak berelasi	2b, 7c	87,225	23,074	Related parties -
Persediaan	2h, 5	2,505,852	2,422,044	Inventories
Beban dibayar di muka	2n, 8	25,798	29,882	Prepaid expenses
Pajak dibayar di muka	15c	12,758	70,259	Prepaid taxes
Aset yang dimiliki untuk dijual	2y, 9a, 35	-	51,406	Assets held for sale
Jumlah Aset Lancar		5,280,548	6,191,839	Total Current Assets
Aset Tidak Lancar				Non-Current Assets
Aset tetap	2i, 2k, 9a	9,321,605	9,310,734	Fixed assets
Goodwill	2k, 2l, 11	61,925	61,925	Goodwill
Aset takberwujud	2k, 2m, 12	337,348	399,468	Intangible assets
Aset hak-guna	2j, 2k, 10	459,905	616,061	Right-of-use assets
Aset tidak lancar lainnya		75,193	84,059	Other non-current assets
Klaim Pajak yang				Claim for Refundable
Dapat Dikembalikan	15f	509,671	-	Taxes
Jumlah Aset Tidak Lancar		10,765,647	10,472,247	Total Non-Current Assets
JUMLAH ASET		16,046,195	16,664,086	TOTAL ASSETS

PT Unilever Indonesia Tbk
Laporan Posisi Keuangan
31 Desember 2024 dan 2023

(Dalam jutaan Rupiah, kecuali dinyatakan lain)

PT Unilever Indonesia Tbk
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(Expressed in millions of Rupiah, unless otherwise stated)

	Catatan/ Notes	2024	2023	
LIABILITAS				LIABILITIES
Liabilitas Jangka Pendek				Current Liabilities
Pinjaman bank	2p, 13	1,450,000	-	Bank borrowings
Utang usaha				Trade creditors
- Pihak ketiga	2q, 14	3,812,423	3,983,231	Third parties -
- Pihak berelasi	2b, 2q, 14	170,874	80,406	Related parties -
Utang pajak				Taxes payable
- Pajak penghasilan badan	2r, 15d	133,893	332,344	Corporate income tax -
- Pajak lain-lain	15d	93,547	196,595	Other taxes -
Akrual	2o, 2x, 16	3,797,590	3,892,014	Accruals
Utang lain-lain				Other payables
- Pihak ketiga	17	1,436,425	1,668,829	Third parties -
- Pihak berelasi	2b, 7d	726,297	708,471	Related parties -
Liabilitas imbalan kerja jangka panjang – bagian jangka pendek	2s, 18	171,362	152,552	Long-term employee benefits liabilities – current portion
Liabilitas sewa – bagian jangka pendek	2j, 10	37,790	209,526	Lease liabilities – current portion
Jumlah Liabilitas Jangka Pendek		11,830,201	11,223,968	Total Current Liabilities
Liabilitas Jangka Panjang				Non-Current Liabilities
Liabilitas pajak tangguhan	2r, 15b	108,972	165,609	Deferred tax liabilities
Liabilitas imbalan kerja jangka panjang – bagian jangka panjang	2s, 18	1,464,913	1,352,014	Long-term employee benefits liabilities – non-current portion
Liabilitas sewa – bagian jangka panjang	2j, 10	492,842	541,257	Lease liabilities – non-current portion
Jumlah Liabilitas Jangka Panjang		2,066,727	2,058,880	Total Non-Current Liabilities
JUMLAH LIABILITAS		13,896,928	13,282,848	TOTAL LIABILITIES
	Catatan/ Notes	2024	2023	
EKUITAS				EQUITY
Modal saham (Modal dasar, seluruhnya ditempatkan dan disetor penuh: 38.150.000.000 saham biasa dengan nilai nominal Rp2 (nilai penuh) per saham)	2t, 19	76,300	76,300	Share capital (Authorized, issued and fully paid-up: 38,150,000,000 common shares with par value of Rp2 (full amount) per share)
Tambahan modal disetor	2t, 20, 21	96,000	96,000	Additional paid-in capital
Saldo laba yang dicadangkan	23	15,260	15,260	Appropriated retained earnings
Saldo laba yang belum dicadangkan		1,961,707	3,193,678	Unappropriated retained earnings
JUMLAH EKUITAS		2,149,267	3,381,238	TOTAL EQUITY
JUMLAH LIABILITAS DAN EKUITAS		16,046,195	16,664,086	TOTAL LIABILITIES AND EQUITY

PT Unilever Indonesia Tbk
Laporan Laba Rugi dan
Penghasilan Komprehensif Lain
Untuk Tahun-Tahun yang Berakhir pada
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(Dalam jutaan Rupiah, kecuali dinyatakan lain)

(Expressed in millions of Rupiah, unless otherwise stated)

	2024	Catatan/ Notes	2023	
Penjualan bersih	35,138,643	2b, 2o, 24	38,611,401	Net sales
Harga pokok penjualan	(18,418,962)	2b, 2o, 25	(19,416,887)	Cost of goods sold
LABA BRUTO	16,719,681		19,194,514	GROSS PROFIT
Beban pemasaran dan penjualan	(8,786,018)	2o, 26a	(8,995,650)	Marketing and selling expenses
Beban umum dan administrasi	(3,498,698)	2b, 2o, 26b	(3,919,656)	General and administration expenses
(Beban)/ penghasilan lain-lain, neto	(20,085)		75	Other (expense)/ income, net
LABA USAHA	4,414,880		6,279,283	OPERATING PROFIT
Penghasilan keuangan	18,476		28,563	Finance income
Biaya keuangan	(82,932)		(105,970)	Finance costs
LABA SEBELUM PAJAK	4,350,424		6,201,876	PROFIT BEFORE
PENGHASILAN				INCOME TAX
Beban pajak penghasilan	(981,731)	2r, 15a	(1,400,936)	Income tax expense
LABA	3,368,693		4,800,940	PROFIT
Rugi komprehensif lain				Other comprehensive loss
Pos-pos yang tidak akan direklasifikasi ke laba rugi:				Items that will not be reclassified to profit or loss:
Pengukuran kembali liabilitas imbalan kerja	(126,877)	2s, 18	(390,843)	Remeasurements of employee benefits obligations
Pajak terkait atas penghasilan komprehensif lain	27,913	2r, 15b	85,985	Related tax on other comprehensive income
Jumlah rugi komprehensif lain, neto	(98,964)		(304,858)	Total other comprehensive loss, net
JUMLAH PENGHASILAN KOMPREHENSIF	3,269,729		4,496,082	TOTAL COMPREHENSIVE INCOME
Laba sebelum bunga, pajak, penyusutan dan amortisasi (EBITDA)	5,292,454	36	7,232,830	Earnings before interest, tax, depreciation and amortization (EBITDA)
LABA PER SAHAM DASAR				BASIC EARNINGS PER SHARE
(dinyatakan dalam nilai penuh Rupiah per saham)	88	2v, 28	126	(expressed in Rupiah full amount per share)

Analisis umur piutang usaha adalah sebagai berikut:

The ageing analysis of trade debtors was as follows:

	2024	2023	
Lancar	1,799,989	2,231,395	Current
Lewat jatuh tempo 1 – 30 hari	20,186	38,636	Overdue 1 – 30 days
Lewat jatuh tempo lebih dari 30 hari	234,979	297,780	Overdue more than 30 days
Jumlah	2,055,154	2,567,811	Total